



INNOVATIVE MANAGEMENT & PROFESSIONAL TRAINING

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MANAGING WITH EMOTIONAL INTELLIGENCE

Duration: 6 hours

This seminar is designed to empower managers in modern organizations who need to be able to lead themselves and others. We will examine Emotional Intelligence and how it contributes to creating employees who are self-motivated self-starters, who are able to work well with others in groups. This is difficult to do without a strong showing of emotional intelligence.

Emotions have never been completely welcome in our worklives, yet emotions are a major part of who we are. Nothing great was ever accomplished without the power of emotions behind it. Yet in the workplace, success seems to hinge on our logical intelligence and job-specific skills rather than on anything to do with our emotions. Or does it?

It has been said that the farthest distance known is the distance from the mind to the heart. Scientists have discovered that we need our emotions. Our feelings fire up the engine that drives our enthusiasm, energy, competitiveness, and creativity.

The good news is that, unlike your IQ, EI is not fixed at birth. Emotional Intelligence can be developed and raised to higher levels. By learning and utilizing Emotional Intelligence (EI), you and your organization will be able to shorten that distance, and create teams of astonishing capacity and effectiveness.

Course Content

- Defining Emotional Intelligence
- The five competencies of the Emotional Intelligence model:
 - Self-Awareness
 - Self-Regulation
 - Self-Motivation
 - Empathy
 - Effective Relationships
- Applying the EI competencies to Management
- Case studies and Role Plays for evaluation
- Special DVD Presentation

Maximum number of participants: 20